Introduction

- Bill Long – Solid Ground Consulting
- Steve Anderson – Partner, Best, Best & Krieger
- Devin Best – Executive Director, Upper Salinas-Las Tablas RCD

Goals of today’s session

1. Understand the legal framework for fee-for-service (FFS) programs and how to structure FFS fees.
2. Provide clarity on the difference between a not-for-profit and an RCD.
3. Examine the development and successful implementation of FFS program and how a FFS program can work for a RCD.

Basic concepts

- Provide revenue diversity to the RCD
- Fills a need in the community not otherwise being addressed
- FFS can take many forms with a variety of clients, including private landowners, home owners, agricultural producers, local/state/federal government, NGOs and private firms
- Branding and visibility are important, to be taken seriously, and provide opportunity
- It’s about sustainability of the RCD

Assessing Fee-for-Service Charges

1. Legal background and suggestions to RCDs setting FFS fees
2. Organizational documents and policy for a FFS program

RCDs as Public Agencies

1. Legal background on RCDs as public agencies and not “not-for-profit entities”
2. Benefits to RCDs as public agencies

Upper Salinas-Las Tablas RCD Cannabis FFS Program

1. Development of FFS program-opportunities and challenges
2. Current status

Wrap up

- Questions and examples
- Final thoughts
Presentation PowerPoints

1. Assessing Fee-for-Service Charges and the Meaning of “Not-for-Profit Entities in the RCD Law

2. Upper Salinas-Las Tablas RCD Growing Responsible and Socially Sustainable-Cannabis (GRASS-C)